

# BUYER PROFILE

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Name: \_\_\_\_\_ Children: \_\_\_\_\_  
Address: \_\_\_\_\_ Pets: \_\_\_\_\_  
Phone: \_\_\_\_\_ Birthdays: \_\_\_\_\_  
E Mail Address: \_\_\_\_\_ Anniversary: \_\_\_\_\_  
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## REAL ESTATE HISTORY

1. Have you ever bought or sold a house before? Yes [ ] No [ ]  
If yes, Where and how long ago? \_\_\_\_\_
2. Do you have a home to sell before you purchase your next home? Yes [ ] No [ ]  
Is it currently on the market? Yes [ ] No [ ]  
What is the name of the company representing you on the sale of your home?  
Broker: \_\_\_\_\_  
Agent name: \_\_\_\_\_  
Phone # \_\_\_\_\_
3. Are you currently in a lease? Yes [ ] No [ ]  
How much time is left on the lease? \_\_\_\_\_  
Could you get out of the lease early? Yes [ ] No [ ] If yes, how? \_\_\_\_\_
4. Have you been looking at real estate with any other agents before today? Yes [ ] No [ ]  
If yes, how recently? \_\_\_\_\_ Broker \_\_\_\_\_  
Agent \_\_\_\_\_
5. Are you currently in an exclusive buyer agency agreement? Yes [ ] No [ ]
6. How soon would you like to be in your next home? \_\_\_\_\_
7. What parts of Columbus would you most like to live in? \_\_\_\_\_  
Why? \_\_\_\_\_
8. What parts of Columbus are you most familiar with? \_\_\_\_\_
9. Do you know anyone else who lives in this area? \_\_\_\_\_
10. Would you prefer to see EXISTING [ ] or NEW BUILD [ ] or BOTH [ ]?
11. Have you visited any Builder models? Yes [ ] No [ ]  
Which builders? \_\_\_\_\_ Where? \_\_\_\_\_  
Did you sign a registration form? \_\_\_\_\_ How long ago? \_\_\_\_\_

## MORTGAGE INFORMATION

12. Have you arranged financing yet? Yes [ ] No [ ]  
Company: \_\_\_\_\_ Mortgage Officer \_\_\_\_\_  
Phone # \_\_\_\_\_
13. Do you need assistance in locating financing? Yes [ ] No [ ]
14. What price range have you considered? \_\_\_\_\_
15. What payment range have you considered? \_\_\_\_\_

