

Name:	Children:
Address:	
Phone:	Birthdays:
E Mail Address:	Anniversary:
RE	EAL ESTATE HISTORY
1. Have you ever bought or sold a house before If yes, Where and how long ago?	
 Do you have a home to sell before you pur Is it currently on the market? Yes [] What is the name of the company rep Broker:	No [] presenting you on the sale of your home?
3. Are you currently in a lease? Yes [] No [How much time is left on the lease? _ Could you get out of the lease early?	
4.Have you been looking at real estate with a If yes, how recently? Agent	
5.Are you currently in an exclusive buyer age	ency agreement? Yes [] No []
6.How soon would you like to be in your next	t home?
7.What parts of Columbus would you most li	ike to live in?
Why?	
8.What parts of Columbus are you most family	iliar with?
9. Do you know anyone else who lives in this	area?
10. Would you prefer to see EXISTING [] of	r NEW BUILD [] or BOTH []?
 Have you visited any Builder models? Ye Which builders? Did you sign a registration form? 	es [] No [] Where? How long ago?
MOI	RTGAGE INFORMATION
12. Have you arranged financing yet? Yes [Company:] No [] Mortgage Officer Phone #
13. Do you need assistance in locating finance	
14. What price range have you considered? _	
15. What payment range have you considered	SP

WANTS, NEEDS & DREAMS

16. What size home are you currently living in?
17. Would you like your next home to be bigger or smaller?
Why?
19. Are schools important? Yes [] No [] Explain:
Would you like a free school report? Yes [] No [] Which school districts?
20. How many bedrooms do you currently have? How many bedrooms do you wish to have in your next home?
21. How many bathrooms do you currently have? How many bathrooms do you wish to have in your next home?
22. How many living areas do you currently have? How many living areas do you wish to have in your next home?
23. How many dining areas do you currently have? How many dining areas do you wish to have in your next home?
24. What style of home do you want? Ranch [] Bi-Level [] Split Level [] Two Story [] Condo [] What style of home <u>DONT</u> you want? Ranch [] Bi-Level [] Split Level [] Two Story [] Condo []
25. Is lot size important? Yes [] No []
Fenced yard? Yes [] No []
Landscaping and trees? Yes [] No []
26. Have you seen any homes before today that you liked? Yes [] No [] If so, what kept you from owning it today?
27. If we find a home today that fits your needs, can we make an offer to purchase it now? Yes [] No []
Notes: